



Transform Consulting Group

Lora Stephens, Managing Director

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SUMMARY

Lora Stephens is the Managing Director at Transform Consulting Group—a woman-owned, strategic, and data-informed consulting firm focused on serving nonprofits, education, government, & communities. She provides leadership on client projects and leads business development for the company.

EDUCATION

Master of Science in Education

- Bank Street College of Education

Bachelor of Arts in Psychology

- University of Notre Dame

EMPLOYERS

Transform Consulting Group, *Managing Director*
Building Blocks,

Pre-K Project Manager

Big Brothers Big Sisters of Southwestern Indiana,

Director of Programs and Operations

Bank Street College of Education,

Coordinator of Graduate Programs

St. Brigid School,

Head Teacher

Holy Child Middle School at the Cornelia Connelly Center,

Head Teacher

CONSULTING SERVICES & EXPERIENCE

BUILD CAPACITY

- **Board Governance:** Created committee structure for nonprofit board of directors; supported and trained new chairs for each committee.
- **Fund Development:** Written concise, clear, and persuasive grant proposals. Researched funders and grant opportunities for clients including an alternative high school, early learning programs, a homelessness coalition, and youth-serving programs. Developed tools to aid early learning programs in grant writing and fundraising. Benchmarked funding sources and strategies of comparable nonprofit organizations.
- **Program Development & Management:** Created and revised policies and procedures for government programs and nonprofits. Developed business management tools to strengthen early learning programs' capacity and financial sustainability. Drafted needs assessment reports for government and nonprofits. Researched systems, policies, funding, and legislation to inform various initiatives.
- **Strategic Planning:** Facilitated the strategic planning process for nonprofit organizations and community coalitions to plan annual and multi-year strategic plans. Completed comprehensive needs assessment and environmental scans to support the development of strategic plans.

USE DATA

- **Program Assessment & Evaluation:** Conducted community needs assessment and evaluation of resources during feasibility study of using pay-for-success financing.

MOBILIZE PARTNERSHIPS

- **Public-Private Partnerships:** Facilitated advisory committees and task forces with public-private sector representation. Worked with all sectors to strengthen partnerships to improve outcomes, collect and understand data, and create implementation plans.